



BROKER REFERRAL PROGRAM FAQ

WHY SHOULD I CONSIDER REFERRING MY CLIENTS TO THE GRAND COLORADO ON PEAK 8?

This property is the most sought-after ski-in/ski-out property in the Rocky Mountains. When you refer your client to the Grand Colorado on Peak 8 (GC8), you open a world of access and privilege to them at a fraction of the cost of whole ownership, yet they will always remain "your client." When they purchase, you'll earn a 10% commission simply for making the referral.

HOW DO I REFER A CLIENT?

Just pick up the phone and call Olena Brack at 970-547-3655, or email at obrack@breckgv.com. We'll make the referral process simple and convenient. Both you and your client will be effortlessly connected with your dedicated Grand Colorado on Peak 8 broker.

HOW WILL MY CLIENT BE TREATED IN THE SALES PROCESS?

There will be no high-pressure sales tactics. We'll treat your client the way you treat your client, and we invite you to be part of the process.

HOW WILL I BE PAID?

Outside agents earn a 10% commission*. For example, for a simple phone call referral you would earn \$36,000 for a \$360,000 purchase. Any subsequent purchases/upgrades from the same owners result in an additional 3% commission earned for the referring agent.

WHAT IF MY CLIENT DECIDES THEY WANT TO PURCHASE WHOLE OWNERSHIP INSTEAD?

Should your client decide to explore whole ownership, we would immediately update you on their experience and send them back to you, in full support of their real estate decision.



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WHAT ARE THE ANTICIPATED HOMEOWNERS' ASSOCIATION DUES FOR EACH RESIDENCE?

Homeowners' dues vary based on size of residence purchased. Ask your assigned GC8 sales representative for specific information.

IS FINANCING AVAILABLE?

Yes, affordable developer financing is available with no prepayment penalties. Buyers are also welcome to arrange outside financing if they prefer.

WHAT SIZE RESIDENCES ARE AVAILABLE AT THE GRAND COLORADO ON PEAK 8?

The residences range in size from suites to four-bedrooms, each providing a contemporary twist on mountain design, with modern finishes and a refreshing spirit.

WHAT AMENITIES AND SERVICES DO OWNERS ENJOY?

- Ski-in/ski-out access to the Colorado and Rocky Mountain SuperChairs, directly from the ski locker area
- Two world-class indoor/outdoor aquatics areas with kiddie pools, a slide and hot tubs with slopeside views
- The Grand Lobby features a bar and casual lounge areas with expansive windows looking right at the action on the ski hill, as well as the Peak Eight Market, Concierge and Activities Desks, where your family can plan the day's activities
- Infinity Spa featuring massage services, nail and body treatments, couples' massages and the Relaxation Room



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- A cardio and weight-centric fitness center with incredible views to the south and east, as well as a pop-up fitness room and yoga studio
- A spacious Family Fun Center and arcade
- Private movie theaters available for owners to reserve
- Spacious outdoor grilling areas and fire ring
- On-site, family-friendly dining in a casual environment at Robbie's Tavern at the Bergenhof
- Gr8 Escape Room
- The slopeside Ullr Café
- Elev8 Lounge Rooftop Patio
- On-site ice-skating rink

CAN FRACTIONAL OWNERS GET "EXTRA TIME?"

Vacation Owners can enjoy additional nights above and beyond the weeks they own. Bonus Time can be reserved 14 days prior to arrival on an availability basis. Rates vary depending on the residence size, time of year, day of week and holiday/peak leisure time. Nightly stays are heavily discounted from standard rental price.

HOW CAN MY CLIENTS AND I VISIT GC8 AND LEARN MORE ABOUT VACATION OWNERSHIP?

Contact Olena Brack with the Broker Referral Program at 970.547.3655 or send an email at obrack@breckgv.com

WHO IS THE DEVELOPER OF THE GRAND COLORADO PEAK 8?

Mike Millisor started Breckenridge Grand Vacations more than 30 years ago, and his brother, Rob, came aboard just a year later. Mike Dudick joined as a partner about 20 years ago. Rob passed



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away in October 2015 while on a humanitarian visit to Nepal. His dedication to serving others remains a strong focus for BGV's leadership and staff. He is greatly missed and his legacy of giving continues. Mike Millisor and Mike Dudick have been, and continue to remain, extremely active in managing our company. At BGV, our focus is Sharing Smiles with our prospective owners, current owners and guests, coworkers, and community. We accomplish this objective through ethics, high-level service, and integrity.

WHAT AWARDS HAS BRECKENRIDGE GRAND VACATIONS WON THAT SIGNIFY OWNER SATISFACTION?

The American Resort Development Association (ARDA) is an independent organization that has researched BGV. Their job is to make sure that people are enjoying excellent and safe vacations, and they check in on thousands of resorts around the globe annually to ensure this level of quality. ARDA has honored BGV the best new resort development in the world in 2003, 2012 and 2020. Only one resort in the world gets this award per year. BGV was also awarded ARDA's philanthropic award in 2012, 2016, and 2022. In addition, Colorado Biz Magazine ranked BGV #1 company in Travel and Hospitality in 2018; and for 5 years in a row, the Denver Post has recognized BGV as The Top 100 Workplaces in Colorado.

Additionally, BGV has a net promoter score above Southwest Airlines, Marriott, and Ritz Carlton. The Net Promoter Score is a customer loyalty metric. We compete with the likes of Marriott, Westin, Hyatt, and The Four Seasons. These awards prove that we do what we promise. Because of our ethics, service and integrity, we always provide Grand vacations.

We are proud that 55%+ of our annual business comes from our existing owners choosing to increase their ownership levels with us. This is the best metric of all!

We look forward to introducing your clients to the Grand Colorado on Peak 8.

Grand Colorado on Peak 8 is not developed or affiliated with Vail Resorts or any of Vail Resorts' subsidiaries. Any representation as to square footage is approximate. The square footage or floor areas shown in any marketing or other materials may be more or less than the actual size and square footage of the residential unit, common area, or any other portion of the project. The developer/seller reserves the right to change features, amenities, and pricing without notice. Renderings, photography, illustrations, floor plans, amenities, finishes, and other information described herein are representative only and are not intended to reflect any specific feature, amenity, unit condition or view when built. The actual condition of the project, amenity or unit, when and if completed, will control. There is no representation or warranty that any particular improvement or amenity will be constructed or constructed as shown. No representations and warranties are made with regard to the accuracy, completeness or suitability of the information published herein. The information presented is proposed and should not be relied upon as a basis for purchasing. Prices and availability are subject to change at any time without notice. Obtain and review the Colorado Disclosure Document for the Grand Colorado on Peak 8 project and the Residential Contract to Buy and Sell Grand Colorado on Peak 8 made available in accordance with Colorado law before signing anything.